



Hiwin Technologies Corp. 2017 Q 1 Investor Conference

Mr. Leo Liao
Associate Vice President
May 10, 2017



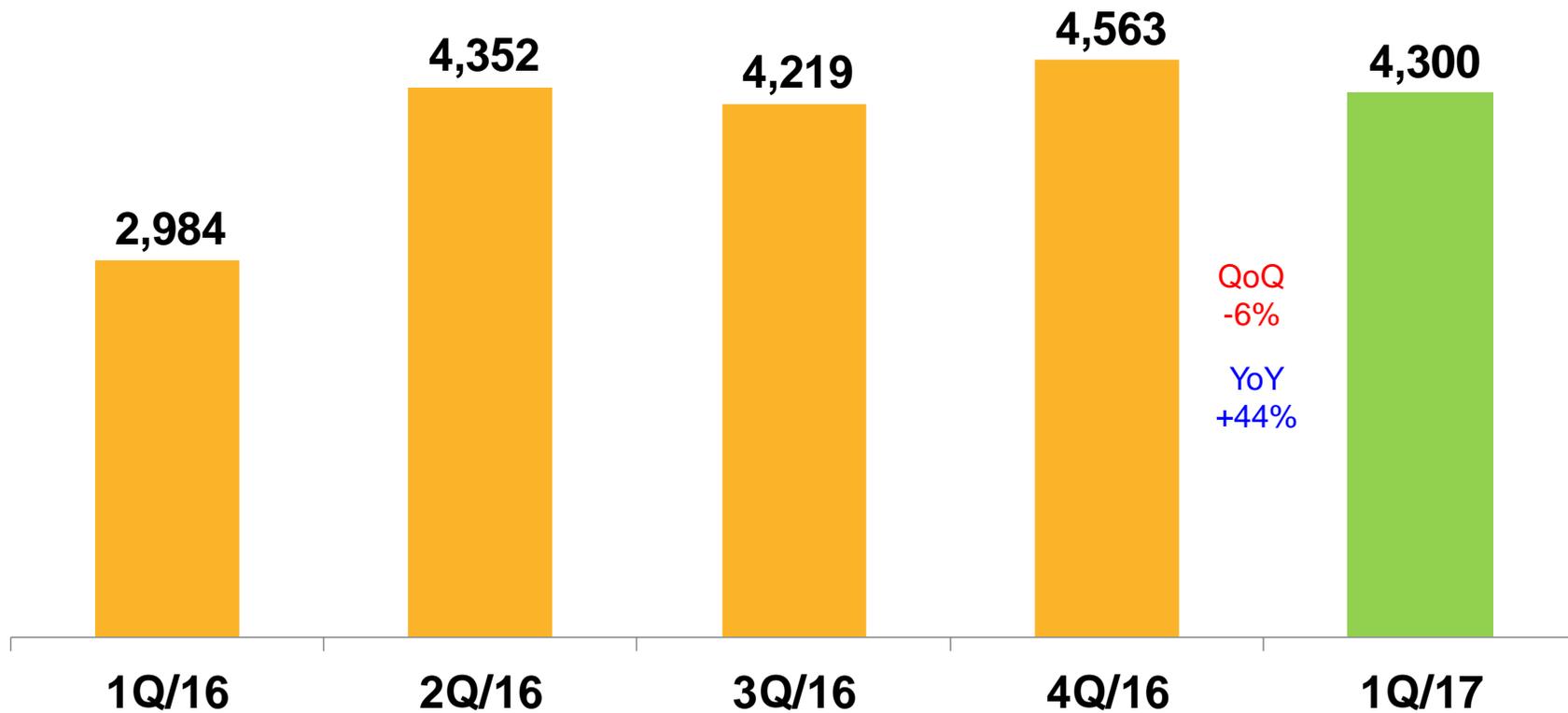
Agenda

1. Management Performance
2. Honors and Awards

1. Management Performance (1/12)

● Sales

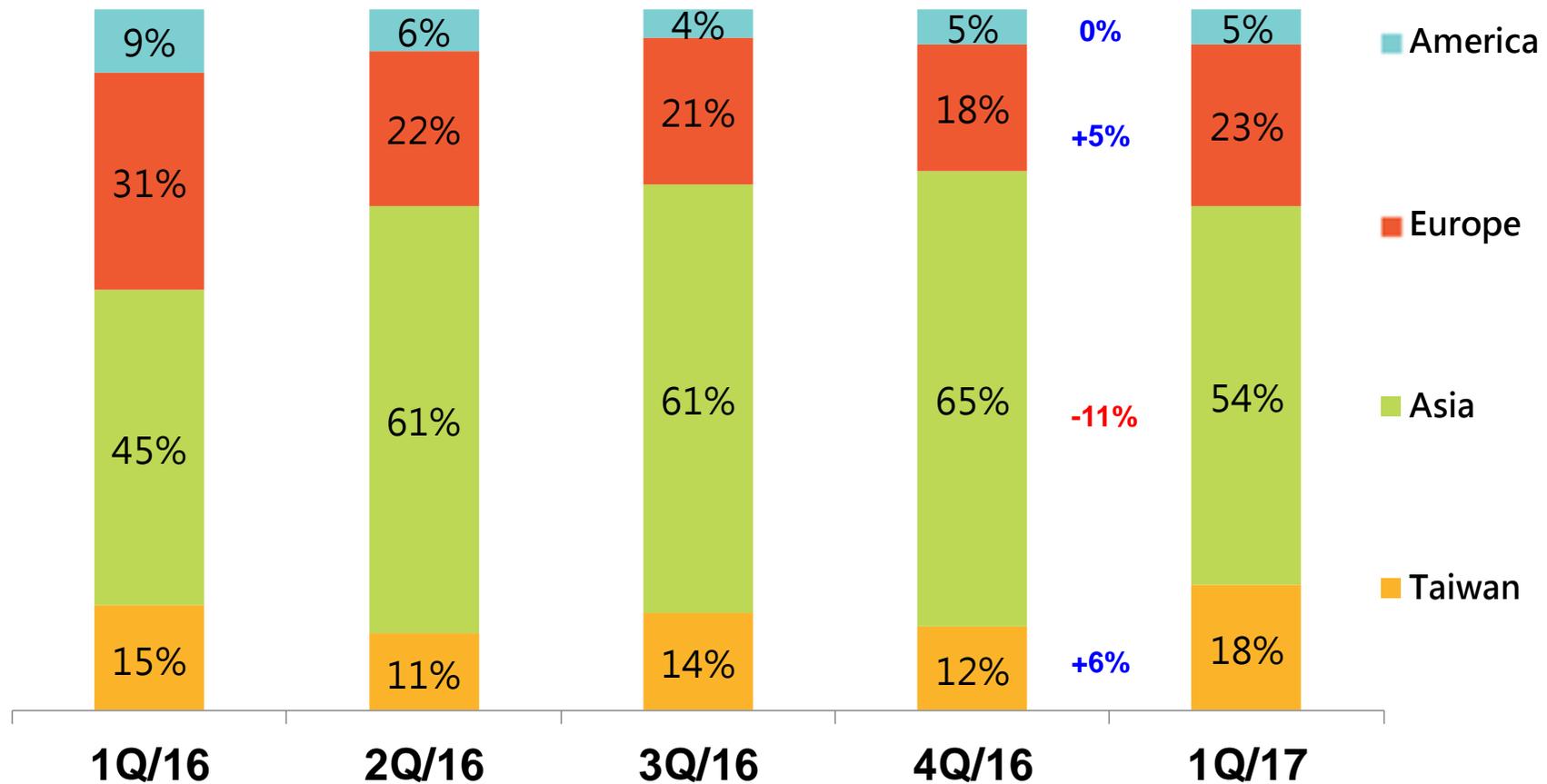
Unit: NT\$ million



1. Management Performance (2/12)

● Sales by Regions

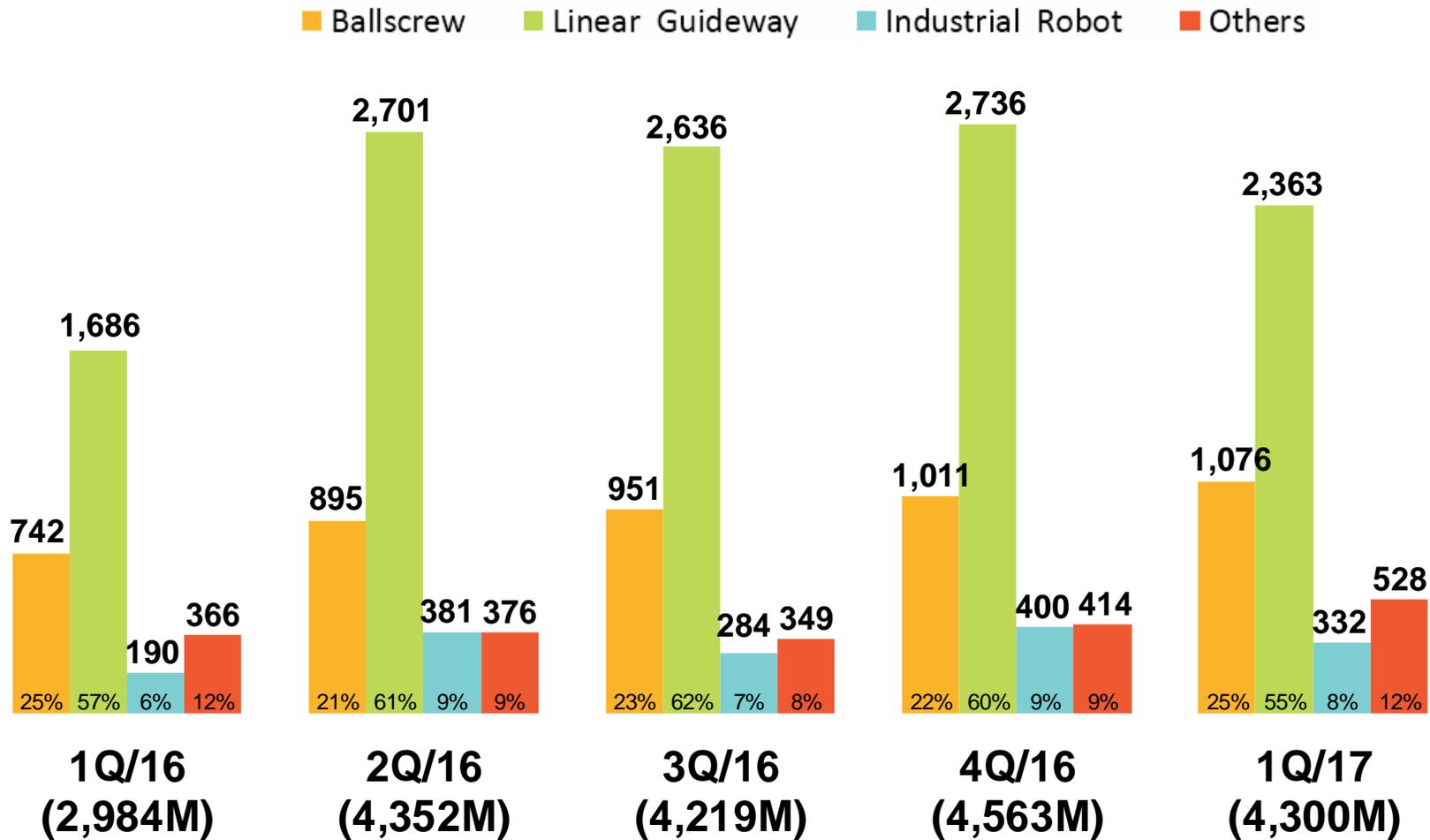
Unit: %



1. Management Performance (1/12)

● Sales by Products

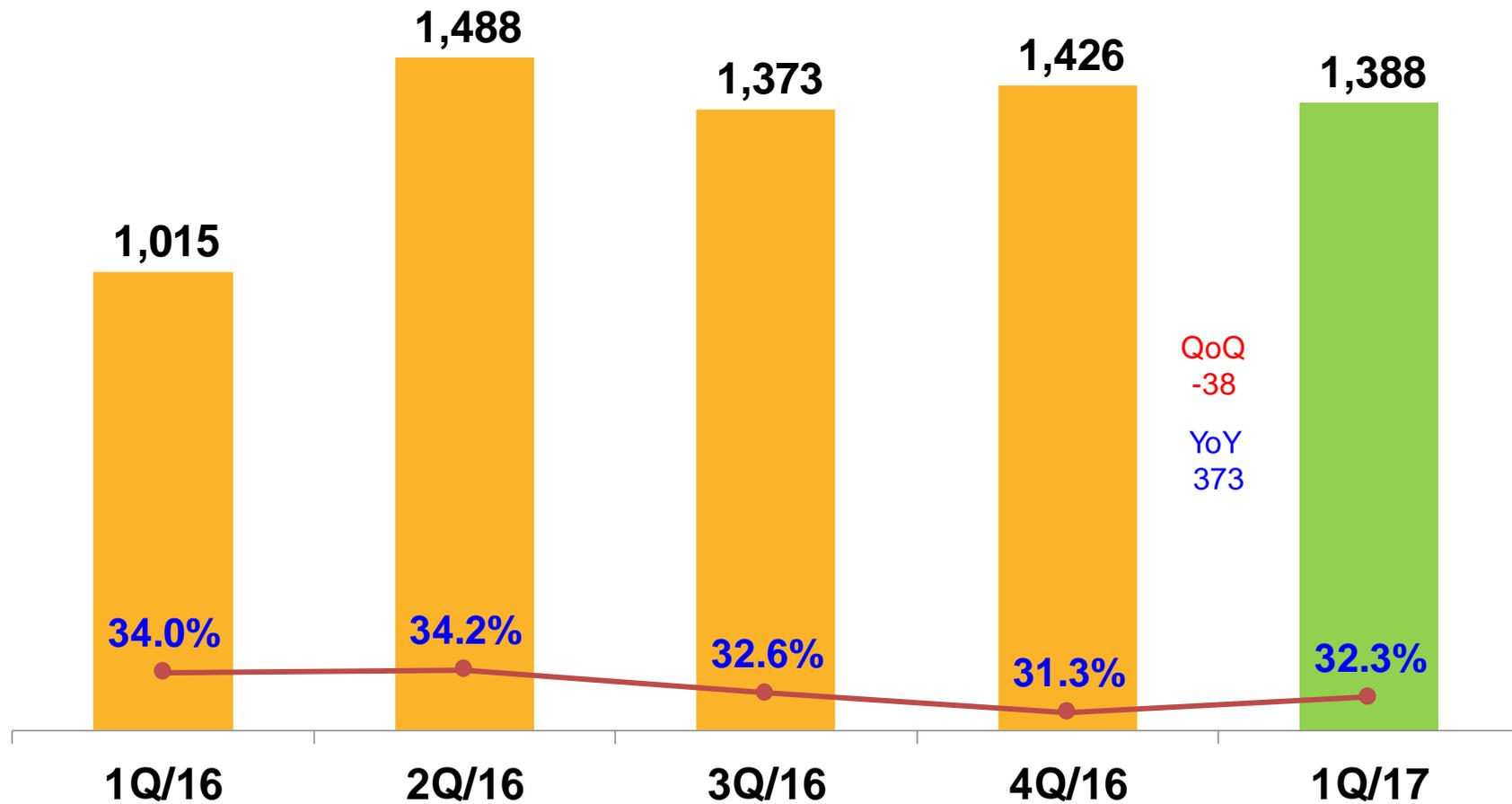
Unit: NT\$ million



1. Management Performance (4/12)

● Gross Profit

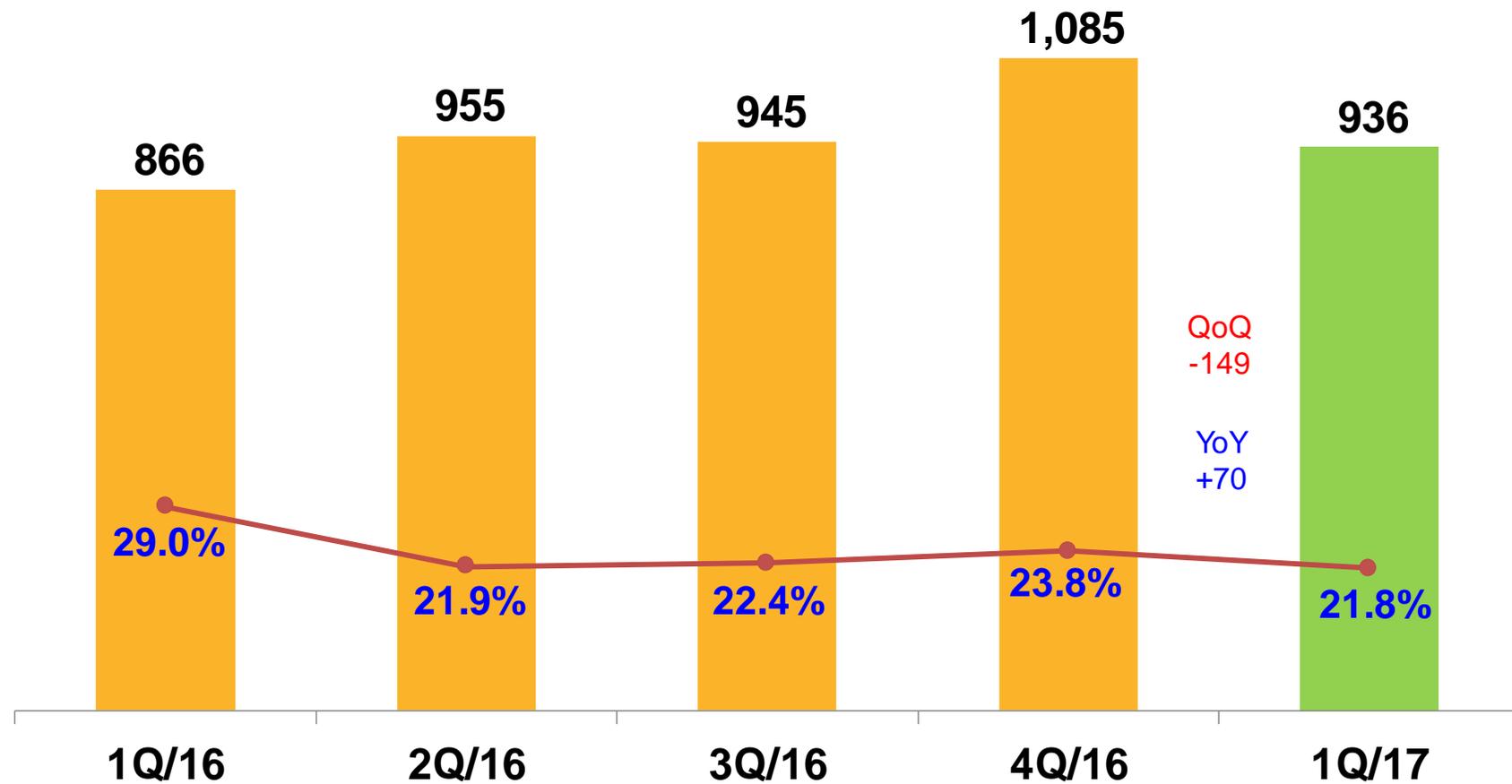
Unit: NT\$ million; % of Sales



1. Management Performance (5/12)

● Operating Expenses

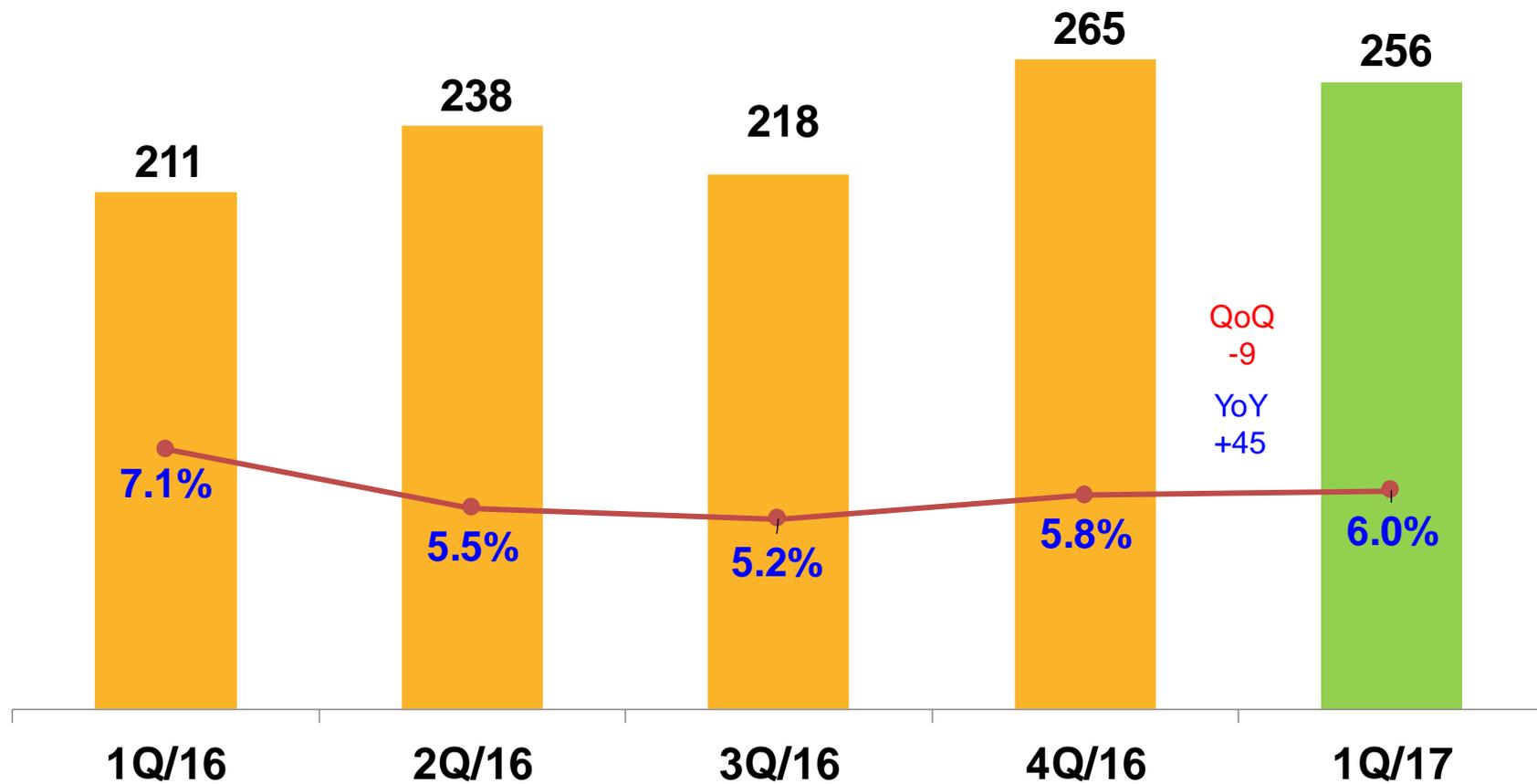
Unit: NT\$ million; % of Sales



1. Management Performance (6/12)

● R&D Expenses

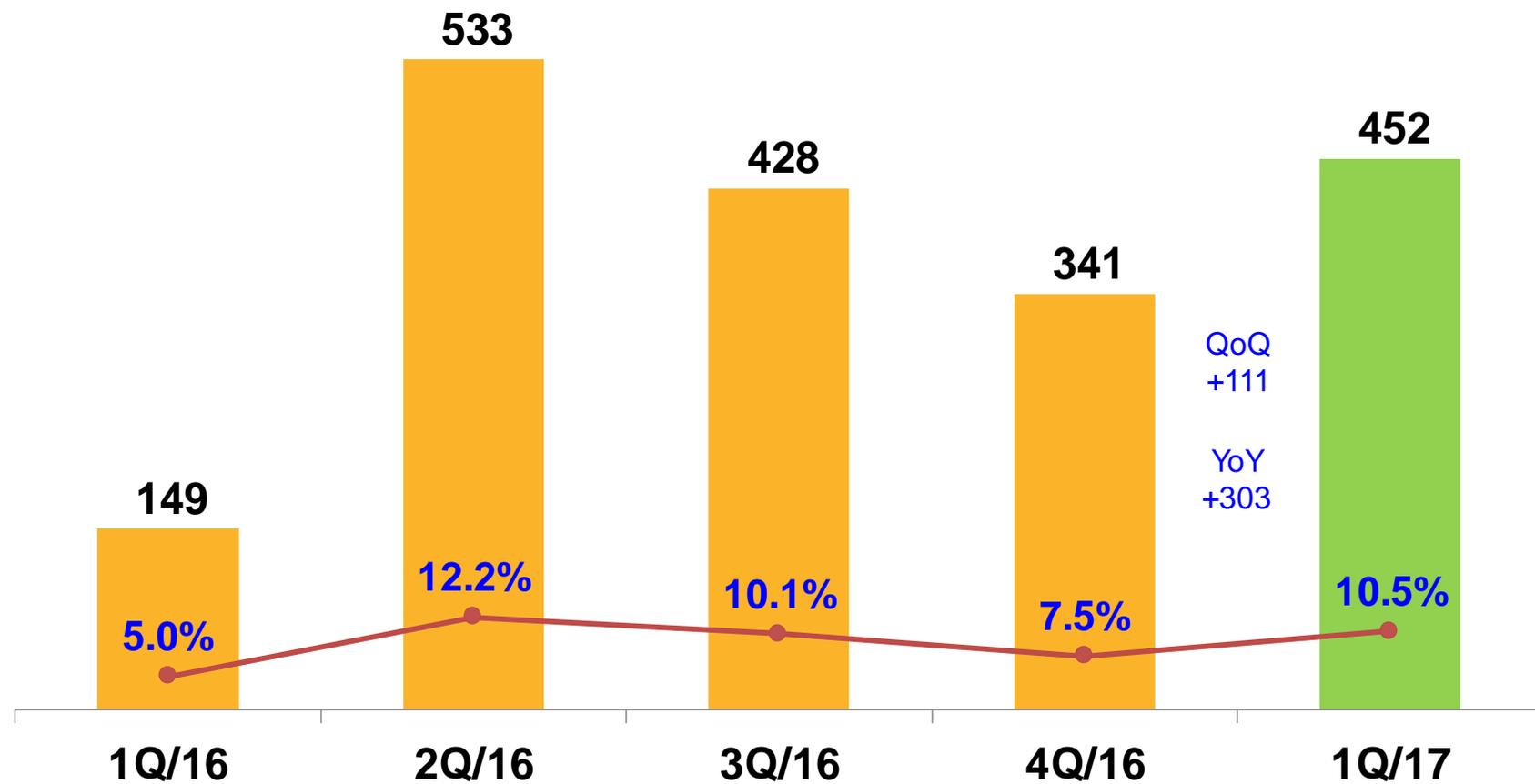
Unit: NT\$ million; % of Sales



1. Management Performance (7/12)

● Operating Profit

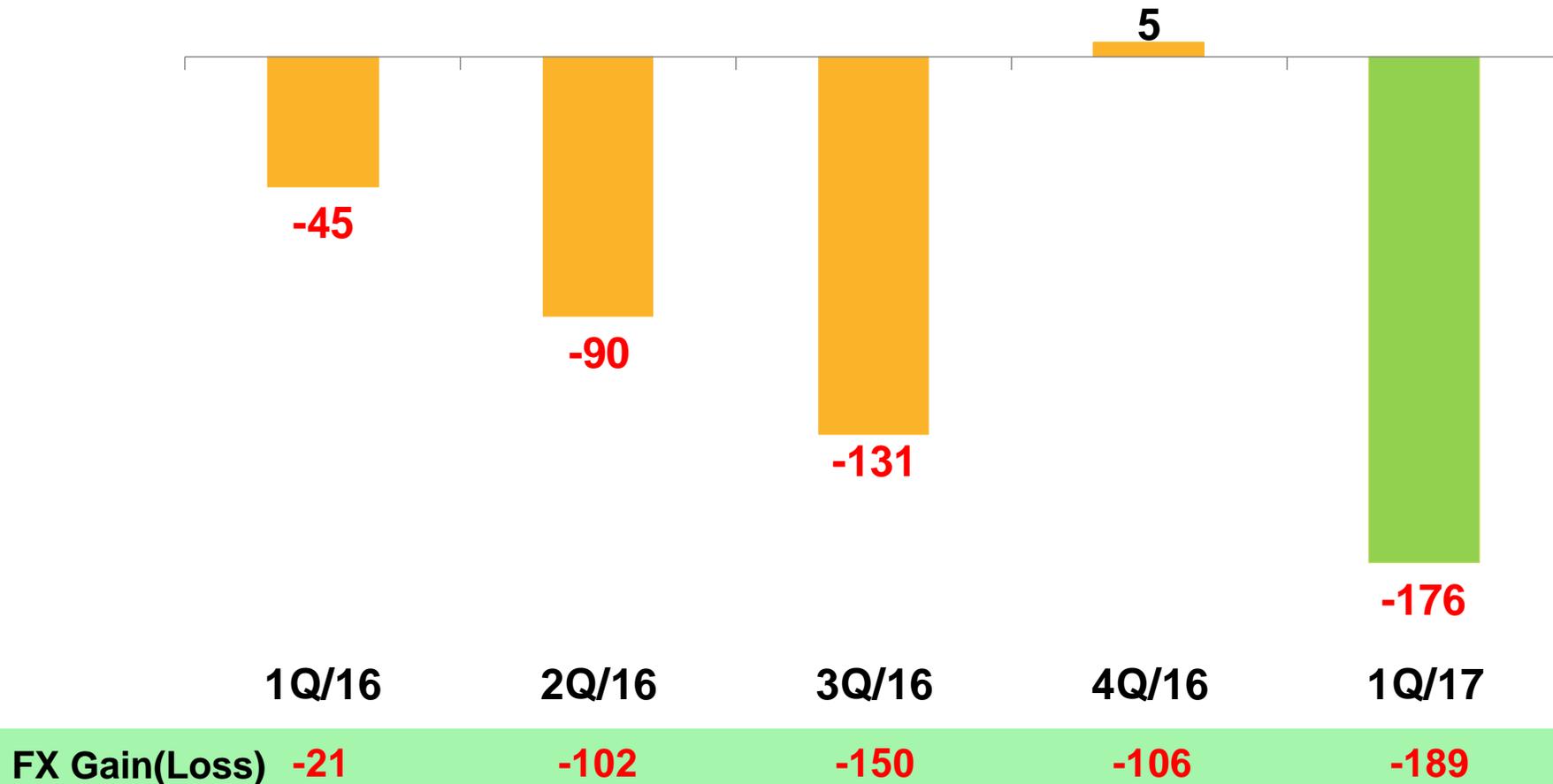
Unit: NT\$ million; % of Sales



1. Management Performance (8/12)

- Non-operating Gain (Loss)

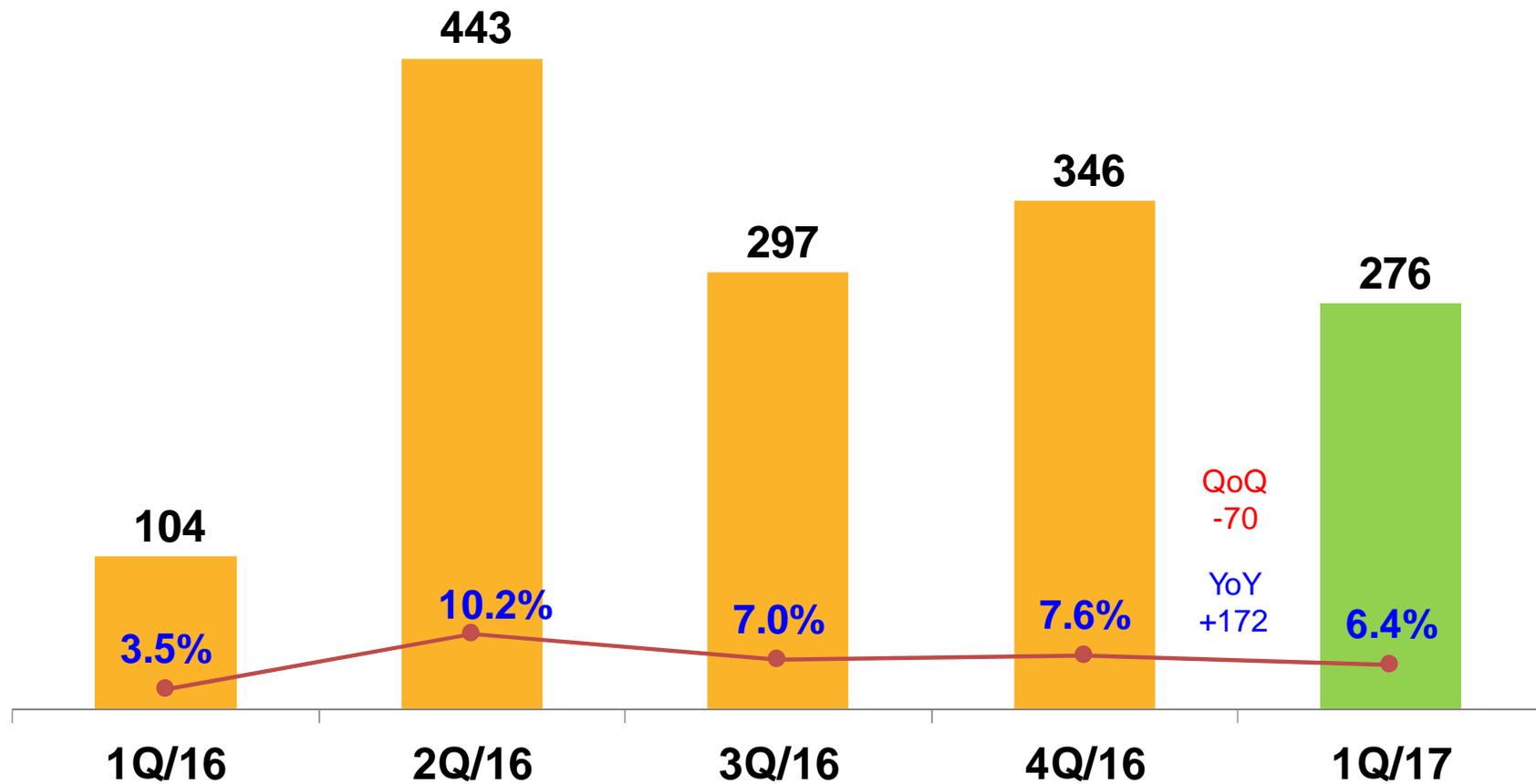
Unit: NT\$ million



1. Management Performance (9/12)

● Net Income Before Tax

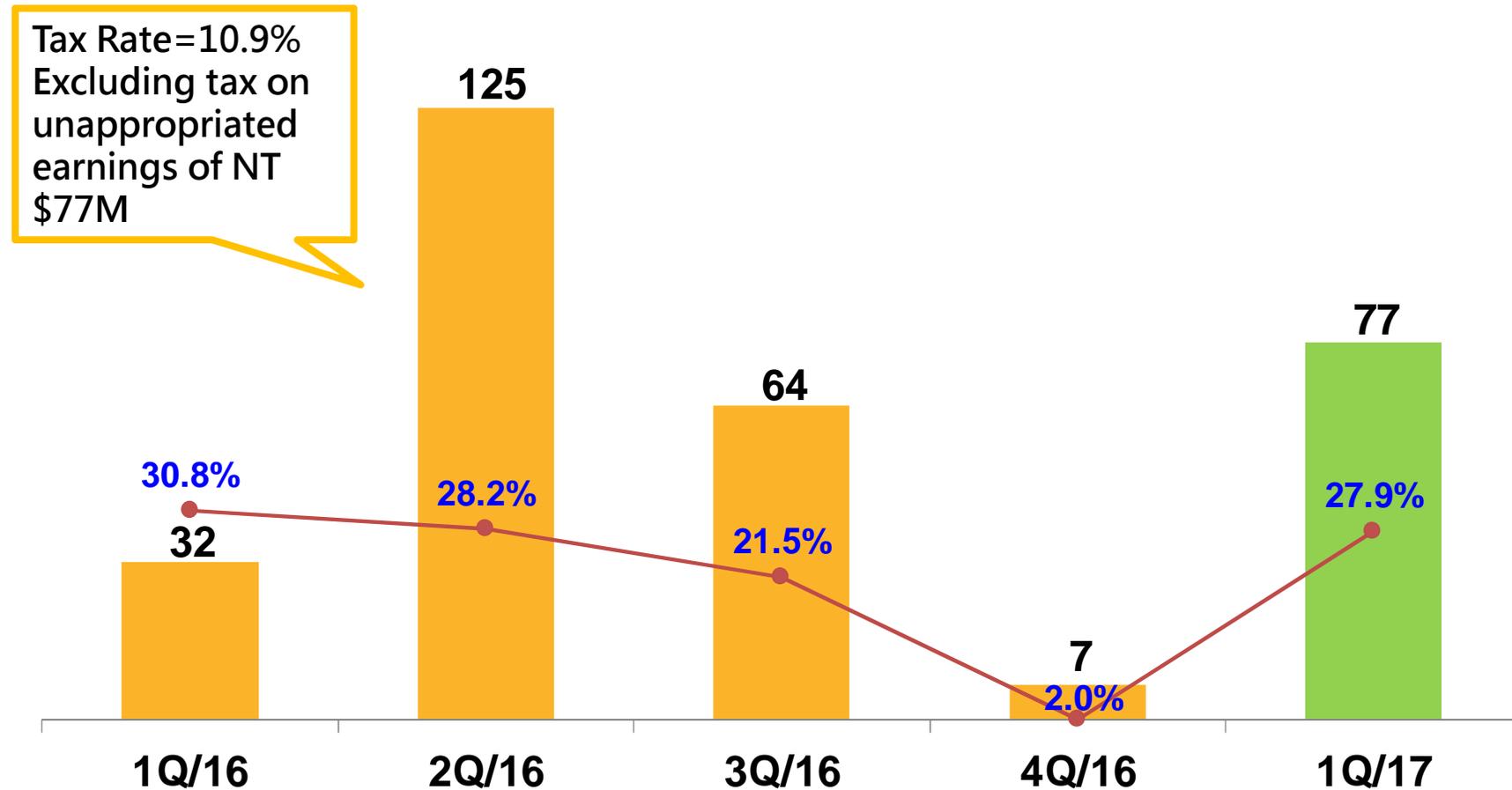
Unit: NT\$ million; % of Sales



1. Management Performance (10/12)

● Tax & Effective Tax Rate

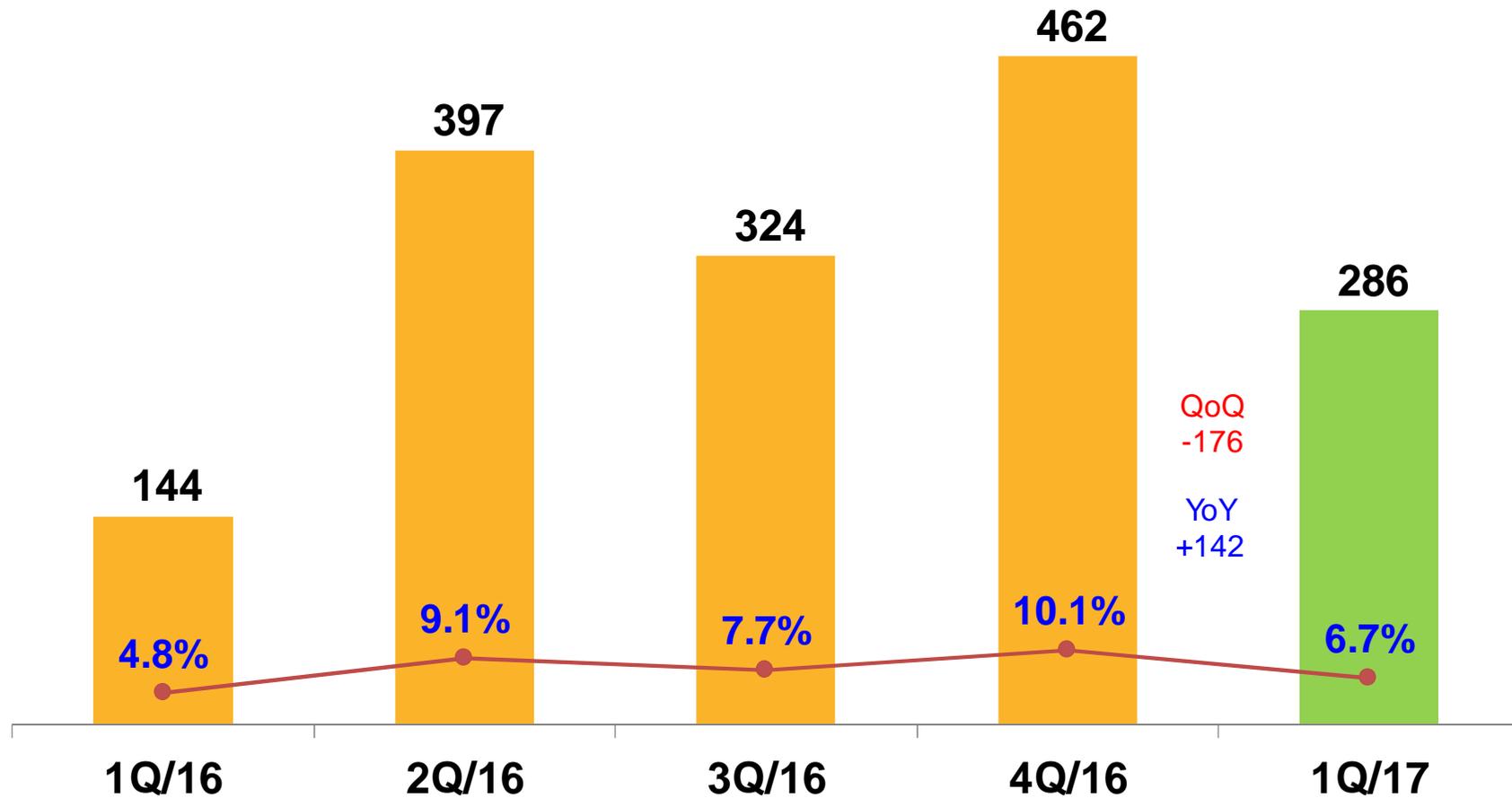
Unit: NT\$ million



1. Management Performance (11/12)

- **Net Income After Tax**

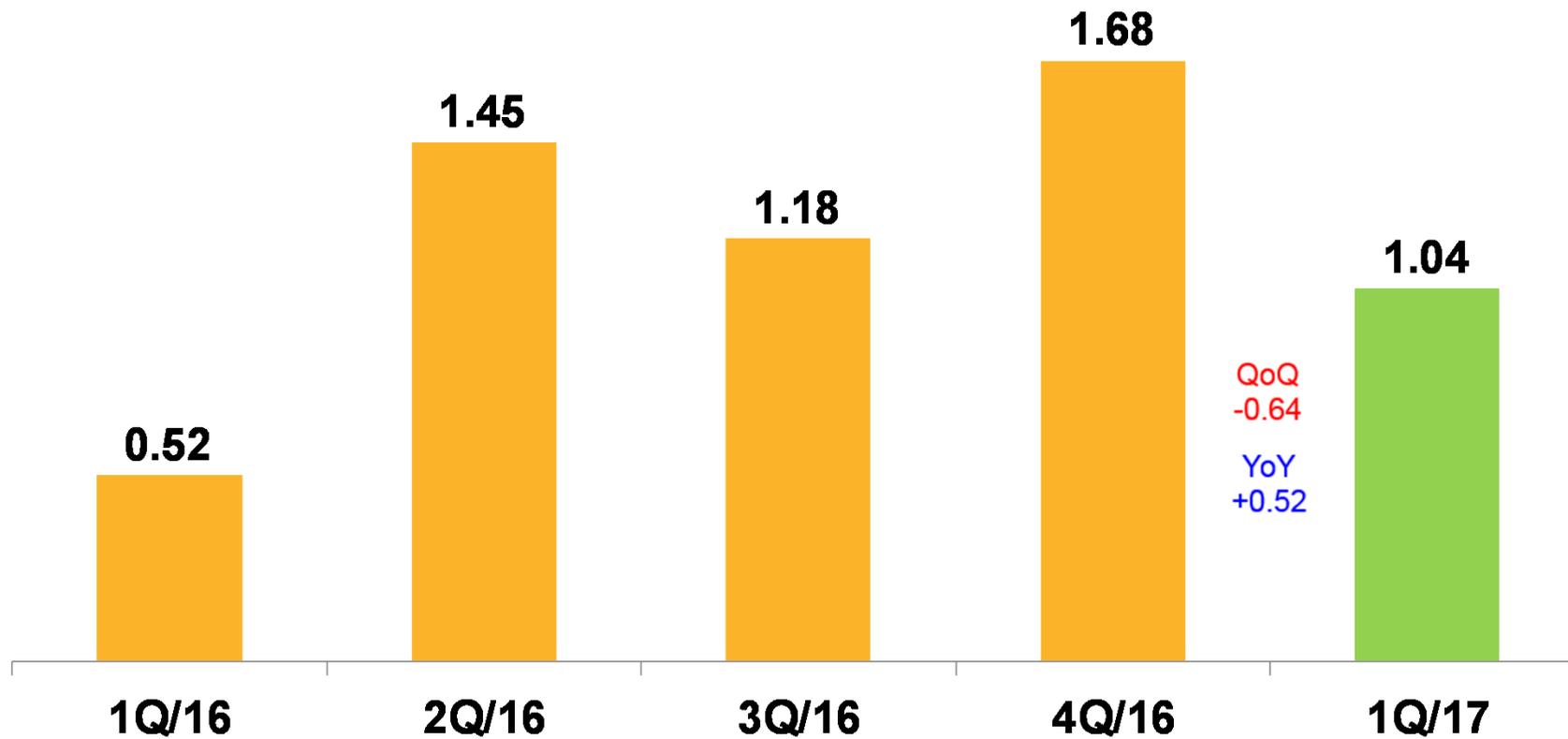
Unit: NT\$ million; % of Sales
(Belongs to Hiwin TW)



1. Management Performance (12/12)

● EPS

Unit: NT\$ million



2. Honor & Award (1/4)

- HIWIN won a Taiwan Excellence Gold Award and Silver awards.
- 『Wafer Robot』 designed by HIWIN Tech. Corp. was selected as Taiwan Excellence Gold Award.
- 『DiAMOND』 designed by HIWIN Microsystem Corp. was selected as Taiwan Excellence Silver Award.



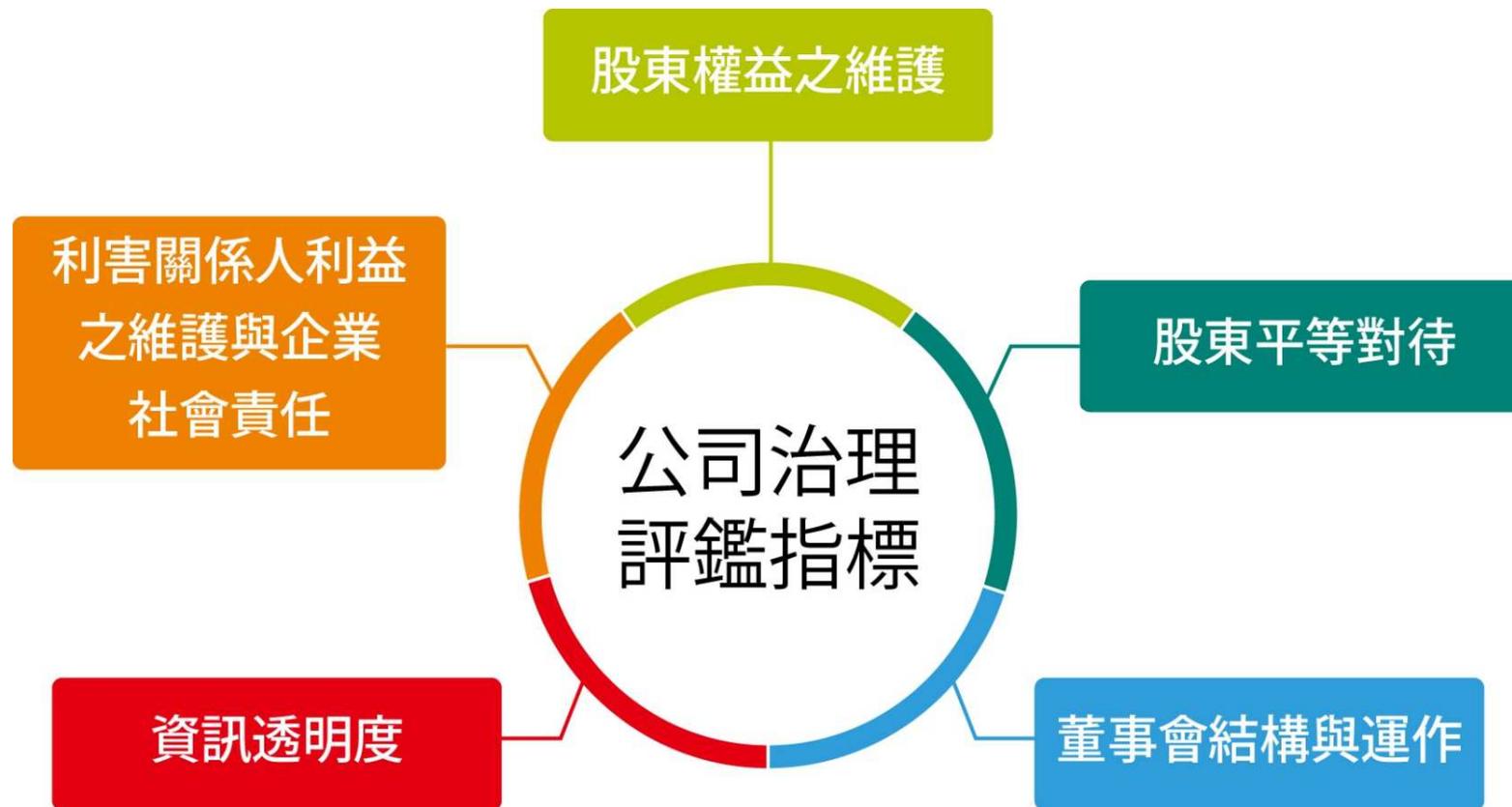
上銀科技由 王福清協理 代表領獎



大銀微系統由 游凱勝資深副總經理 代表領獎

2. Honor & Award (2/4)

- HIWIN won the 3rd Corporate Governance Evaluation Indicators by TWSE and among top 5% in total 1,496 companies, including 843 listed company at stock exchange market and 653 listed company at over-the-counter market.



二. Honor & Award (3/4)

- At Hannover Messe, German Chancellor Angela Merkel and The President of Polish are at HIWIN' s booth.



二. Honor & Award (4/4)

- German local TV, ZDF, reports Hiwin Robot in the Evening News



HIWIN[®]
Motion Control and System Technology

Thank You

