



# Hiwin Technologies Corp.

Q3 2014

Investor Conference

Mr. Leo Liao

Associate Vice President

November 17, 2014



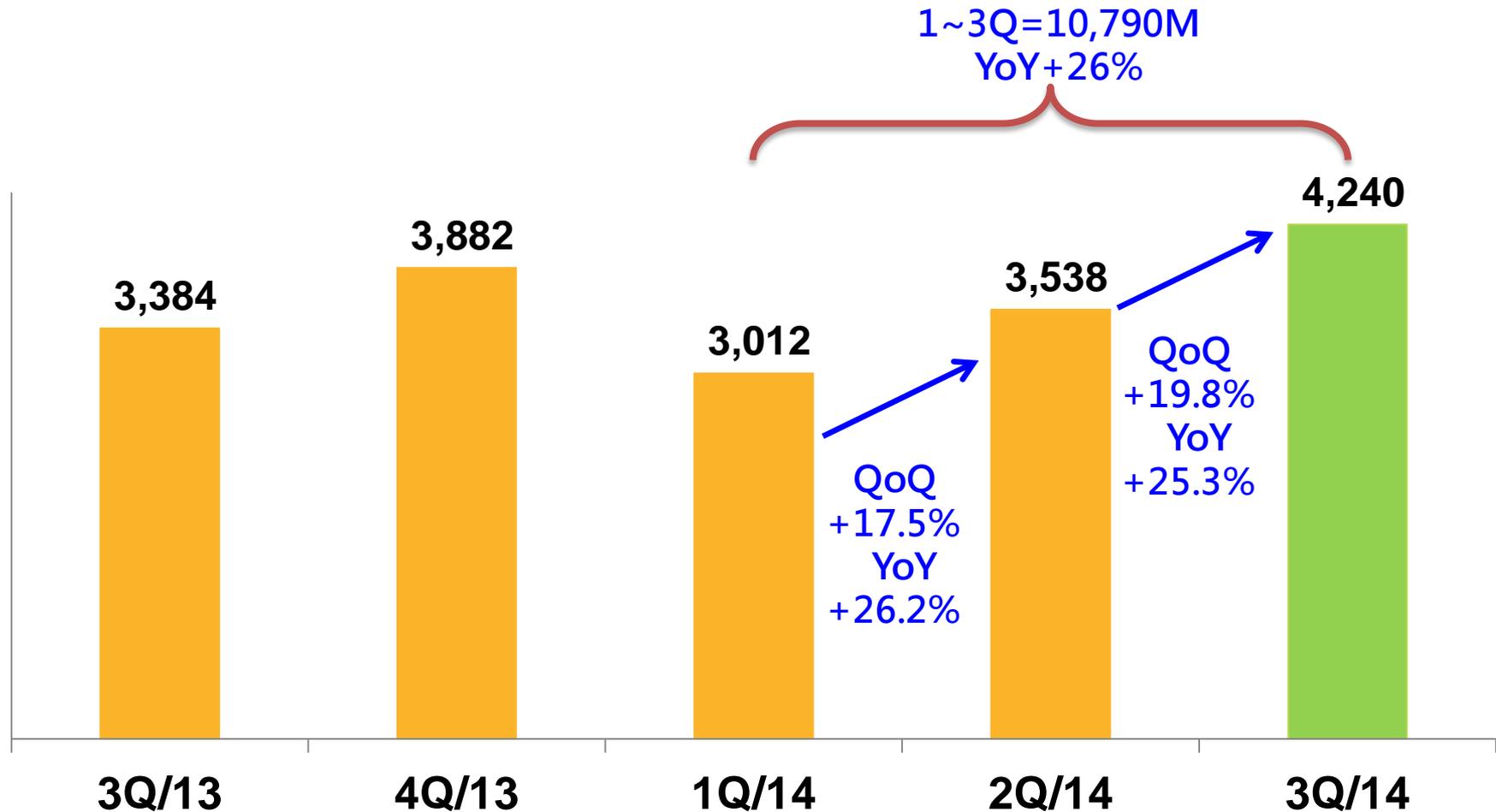
# Agenda

1. Management Performance
2. Honors and Awards
3. Product Brief Introduction

# 1. Management Performance (1/12)

## ● Sales

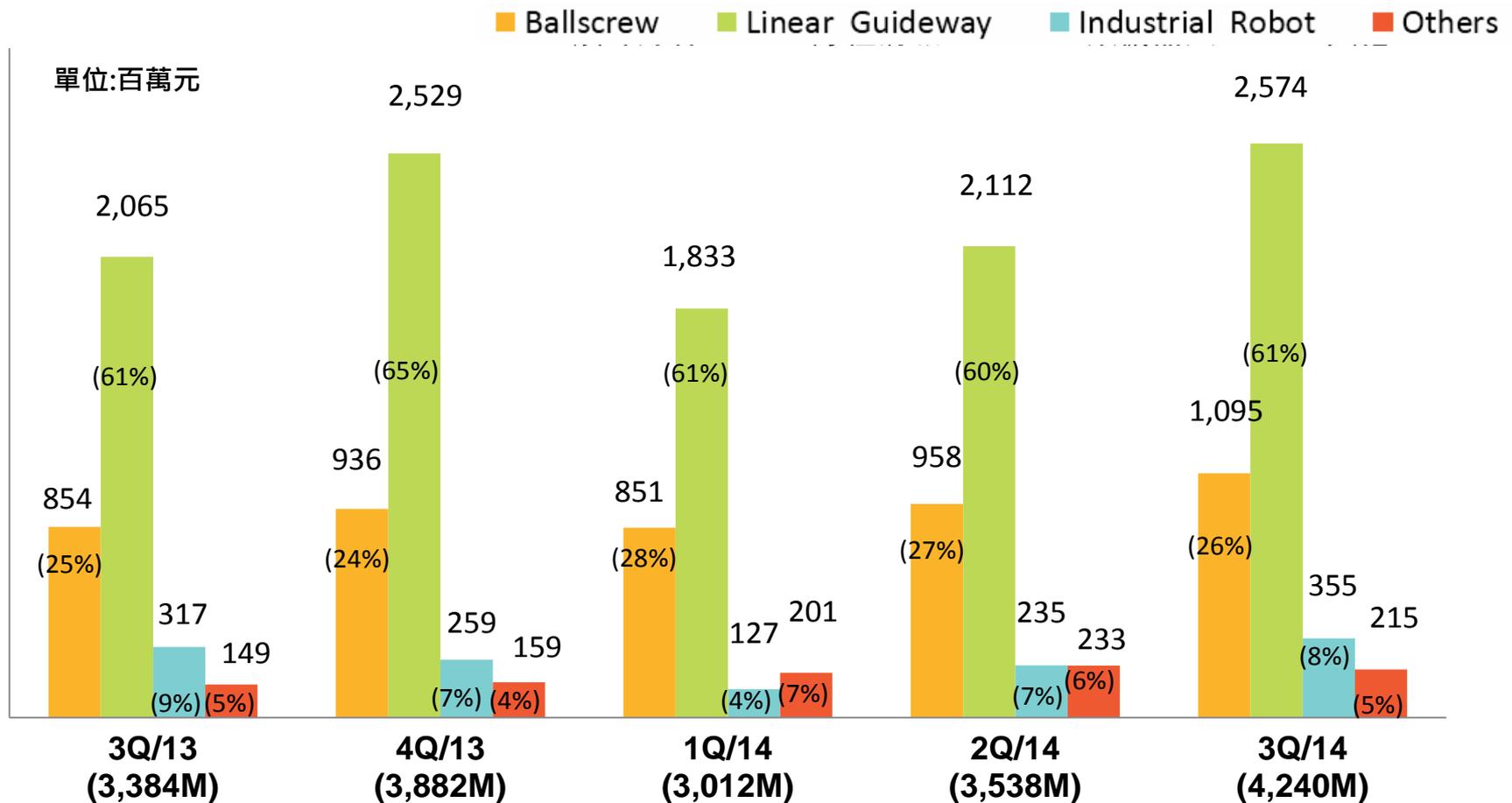
Unit: NT\$ million



# 1. Management Performance (2/12)

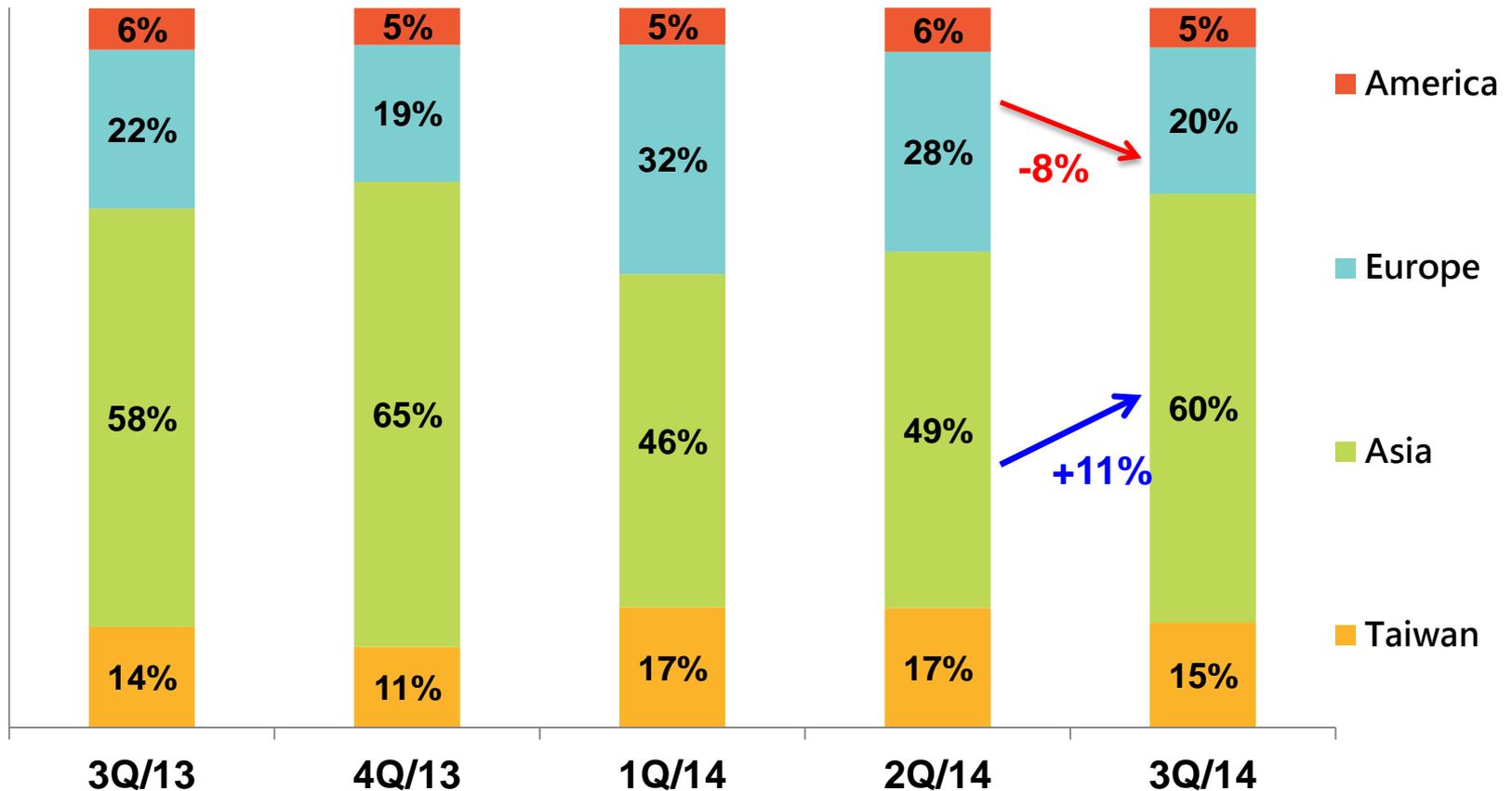
## ● Sales by Products

Unit: NT\$ million



# 1. Management Performance (3/12)

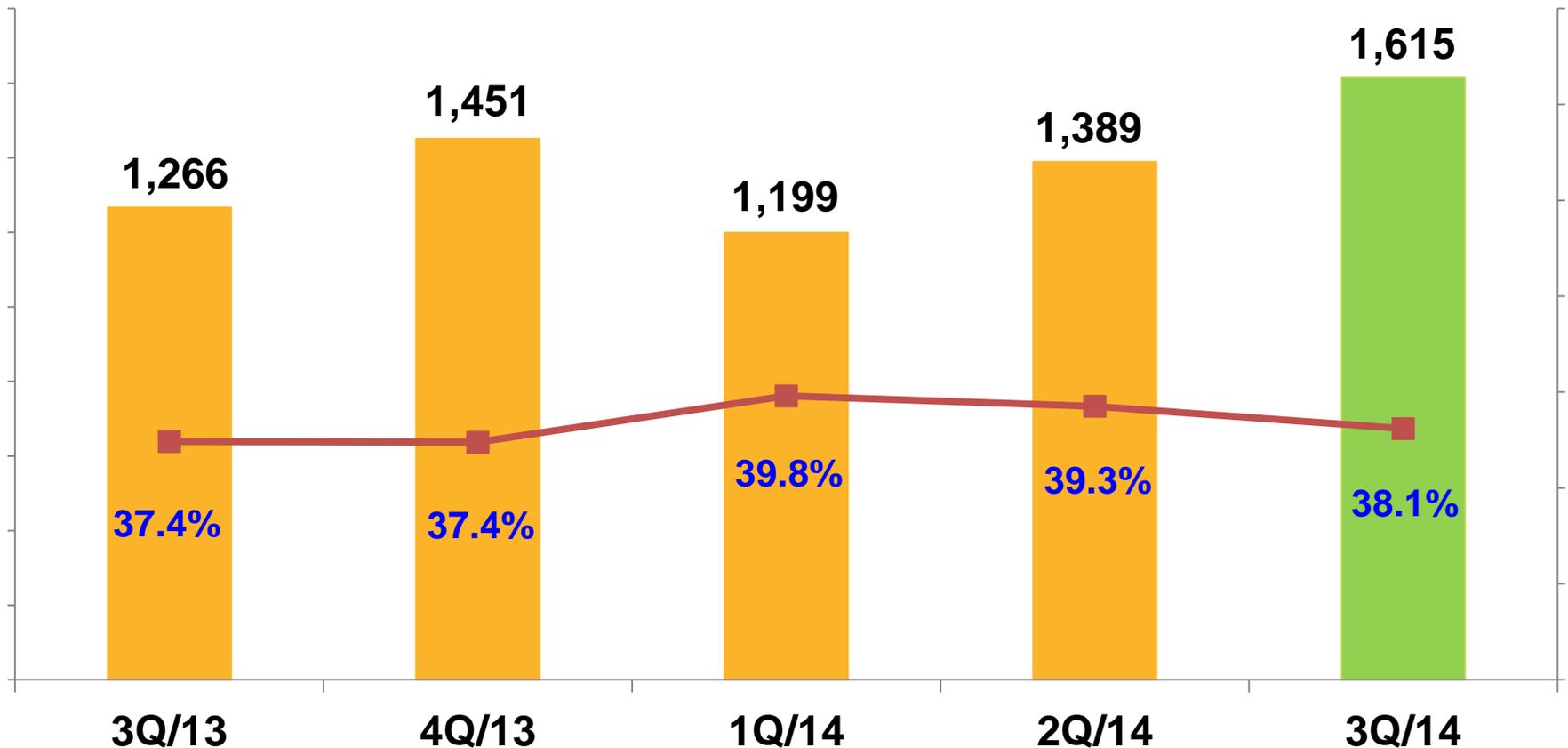
## ● Sales by Regions



# 1. Management Performance (4/12)

## ● Gross Profit

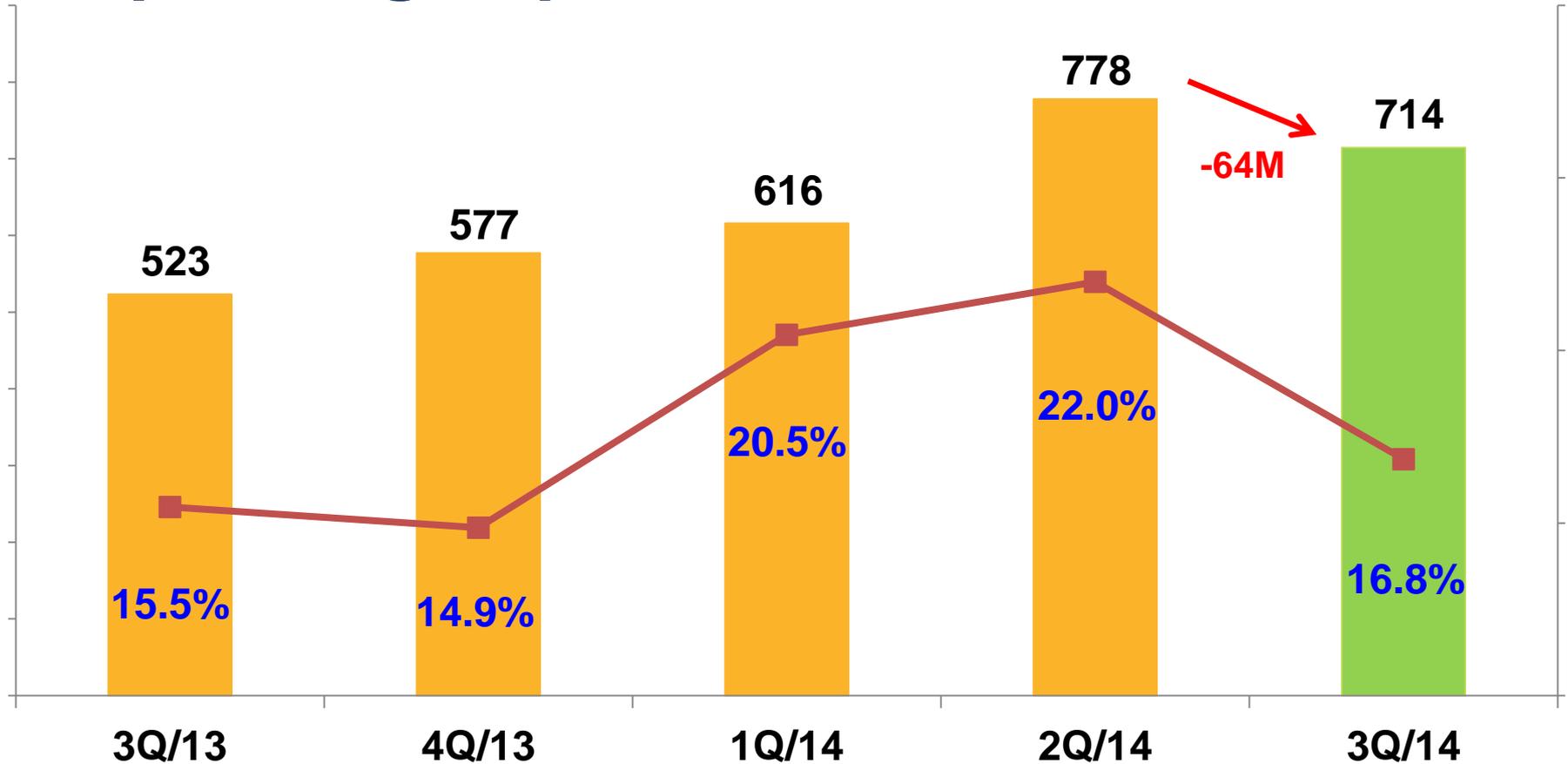
Unit: NT\$ million & % of sales



# 1. Management Performance (5/12)

## ● Operating Exp.

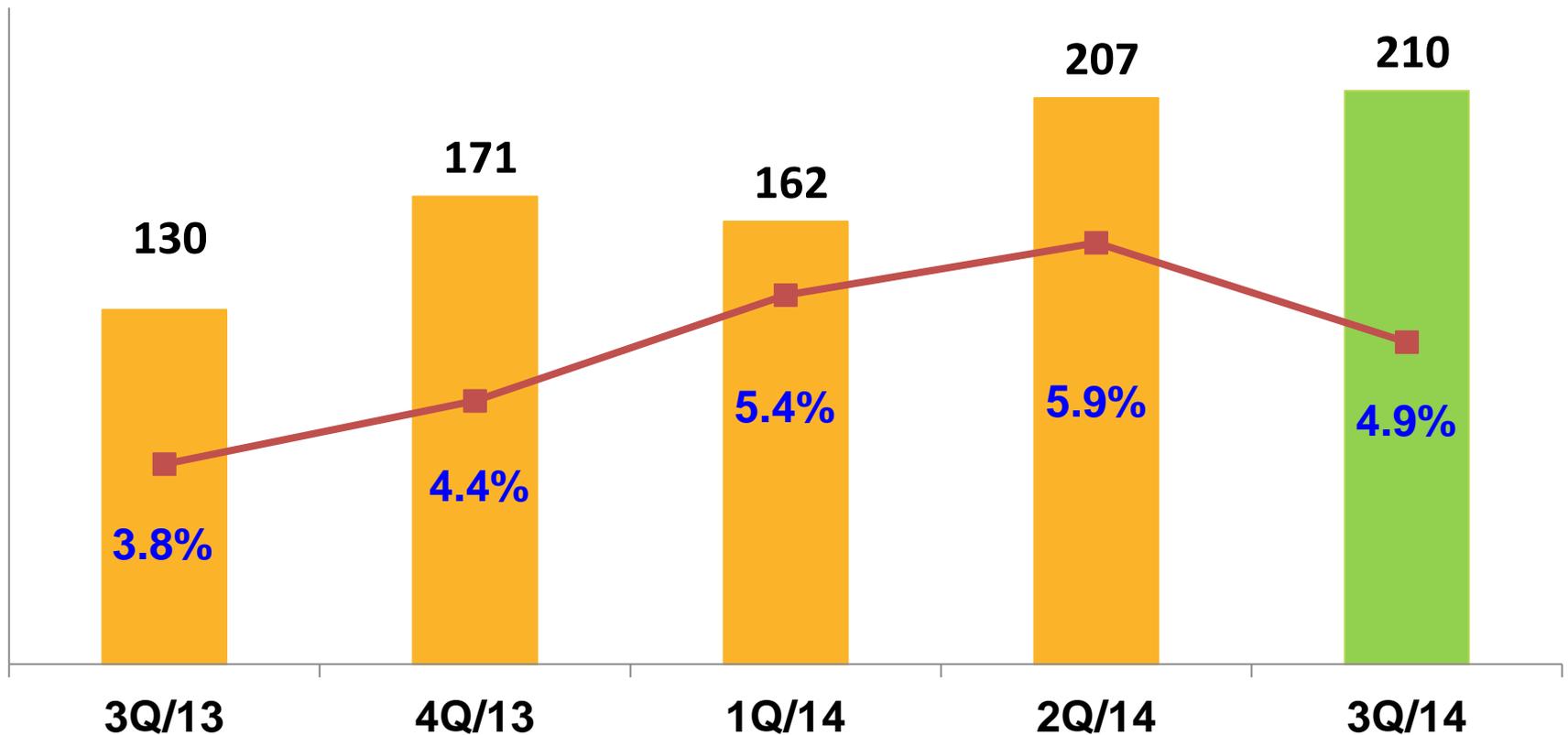
Unit: NT\$ million & % of sales



# 1. Management Performance (6/12)

## ● R&D Exp.

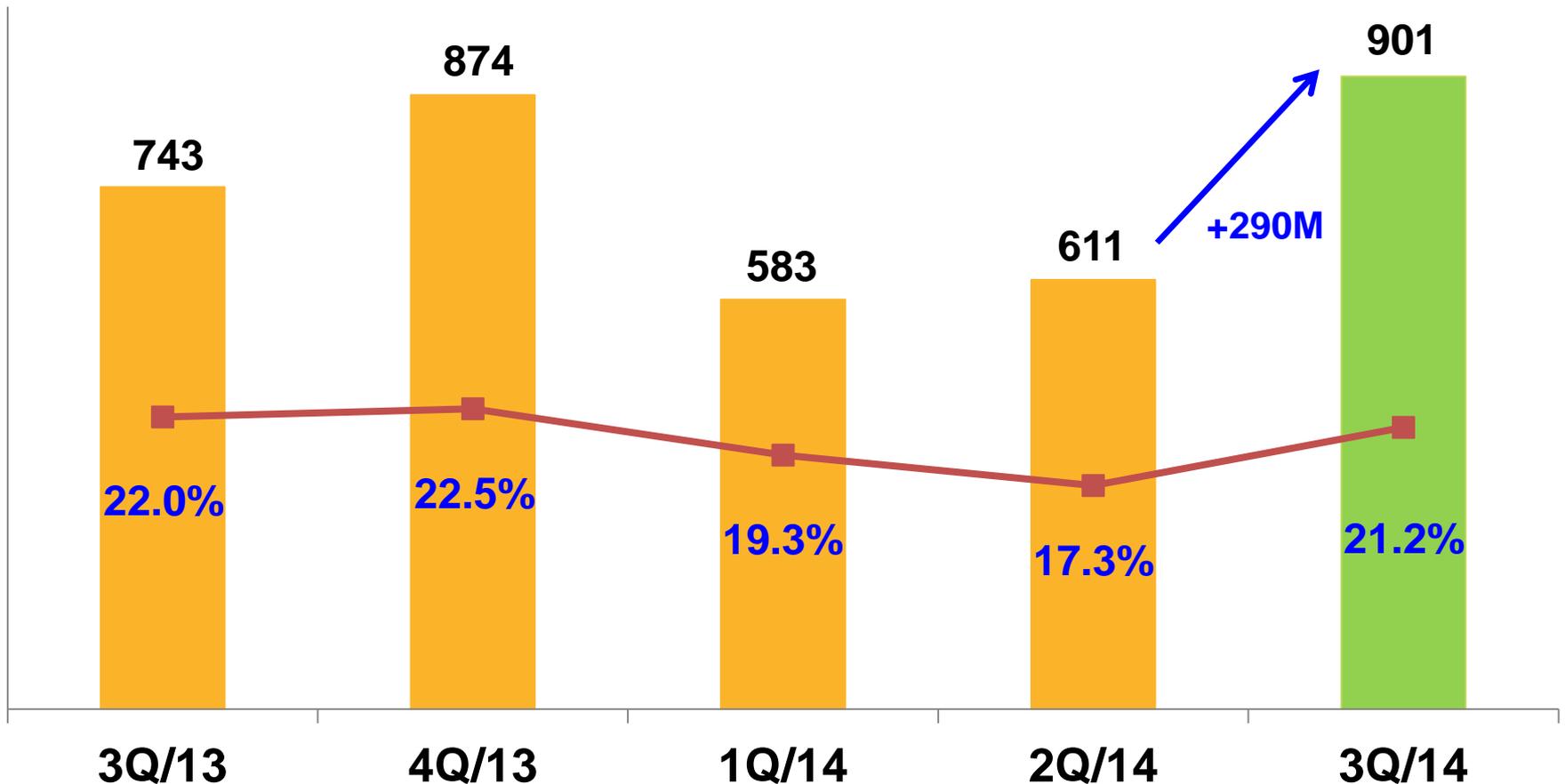
Unit: NT\$ million & % of sales



# 1. Management Performance (7/12)

## ● Operating Profit

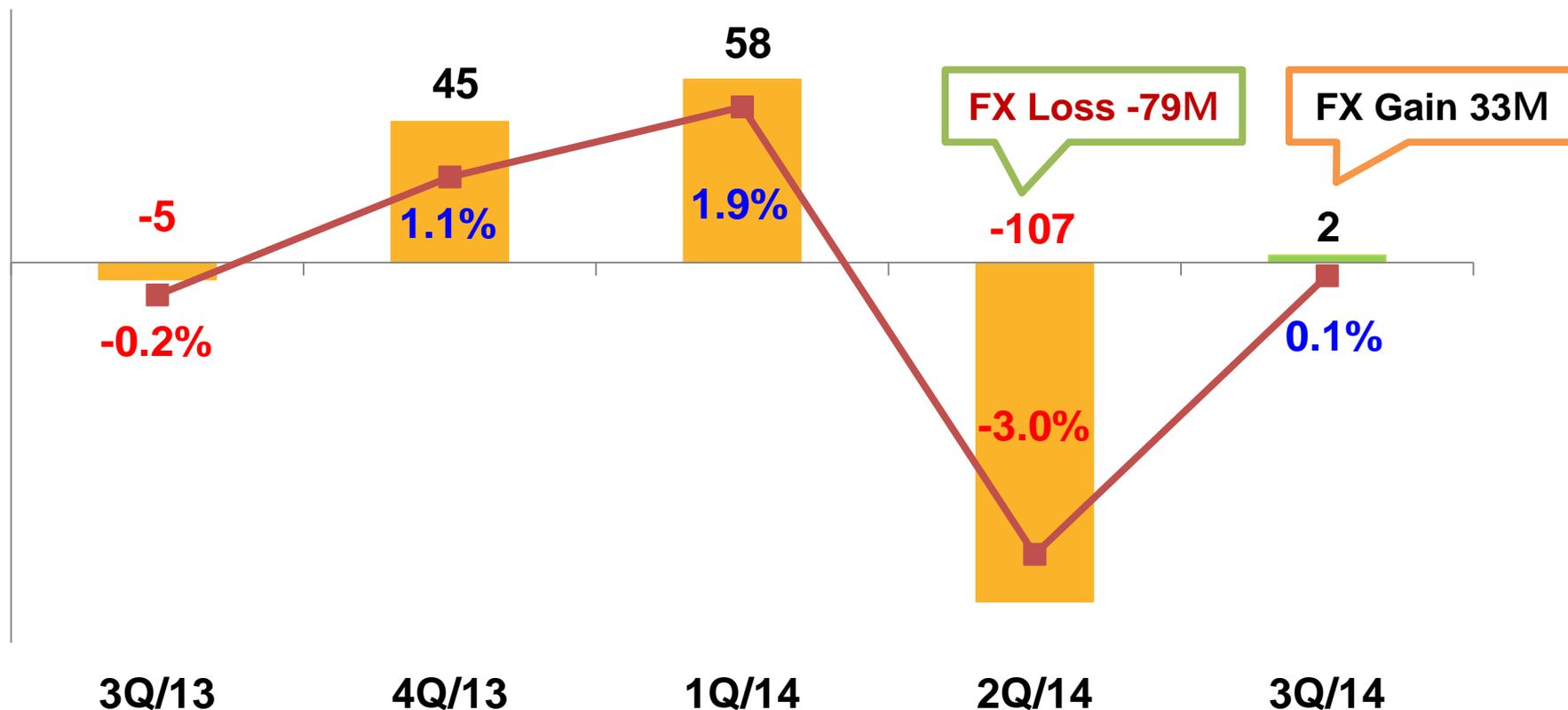
Unit: NT\$ million & % of Sales



# 1. Management Performance (8/12)

## ● Non-operating Gain (Loss)

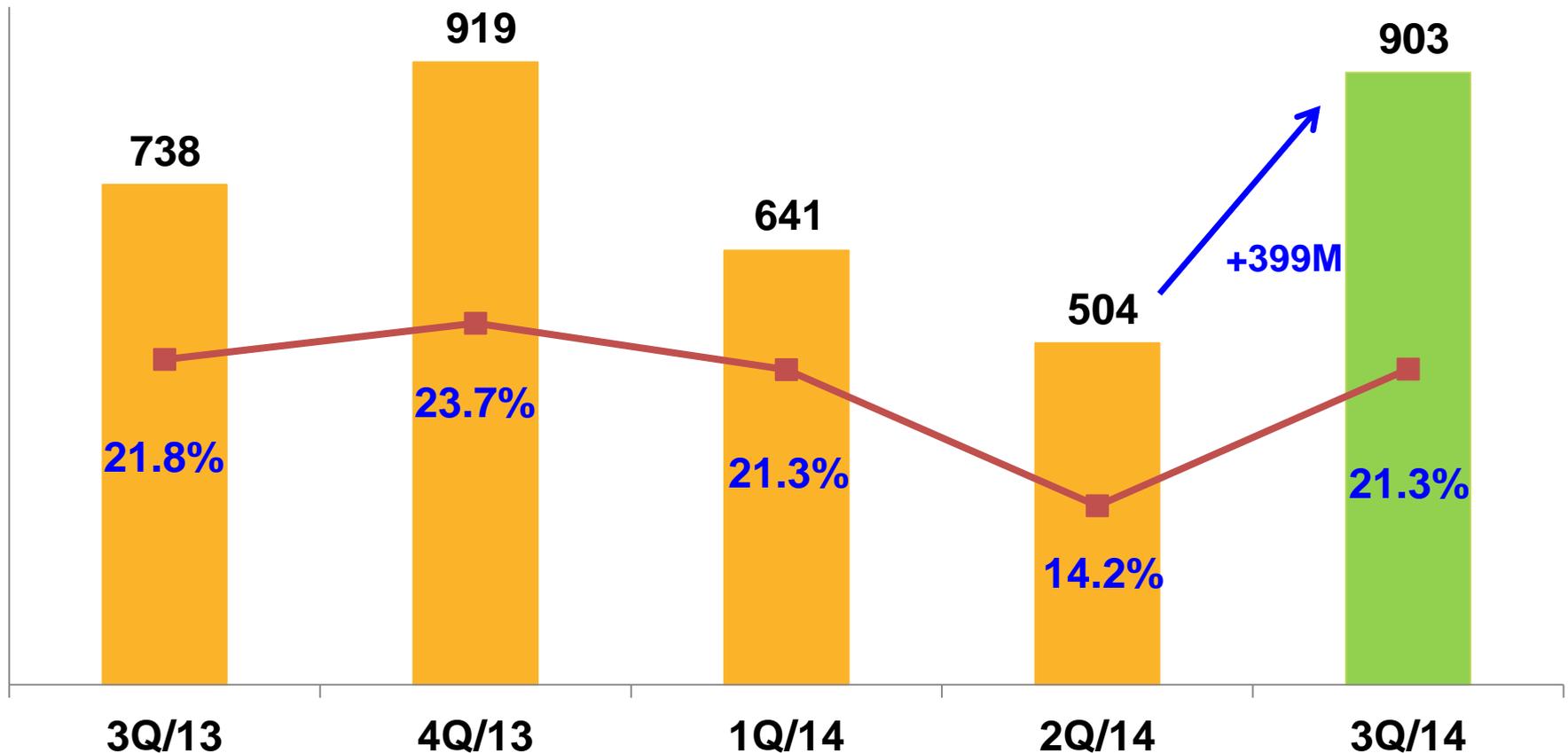
Unit: NT\$ million &  
% of sales



# 1. Management Performance (9/12)

## ● Net Income Before Tax

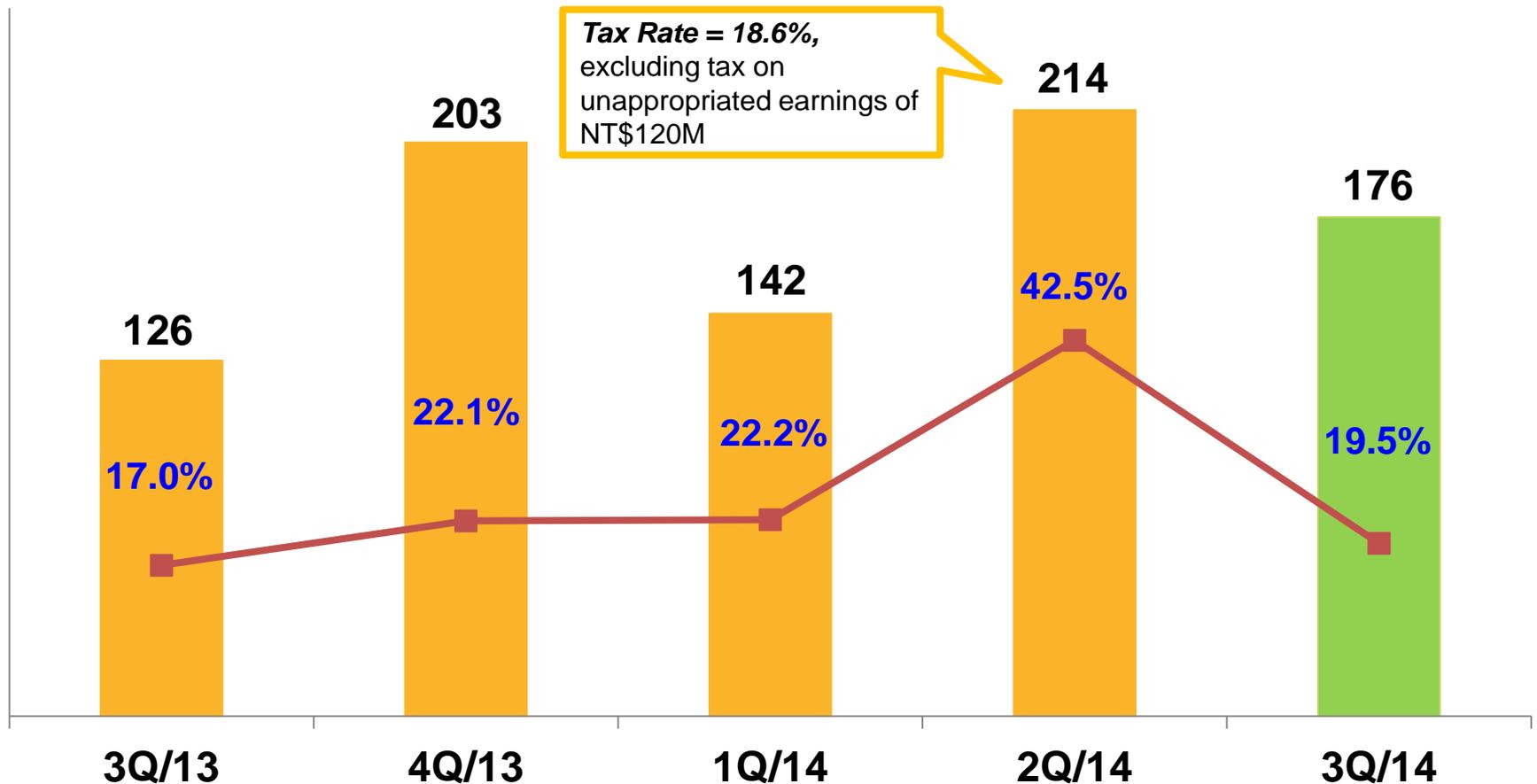
Unit: NT\$ million & % of sales



# 1. Management Performance (10/12)

## ● Tax & Effective Tax Rate

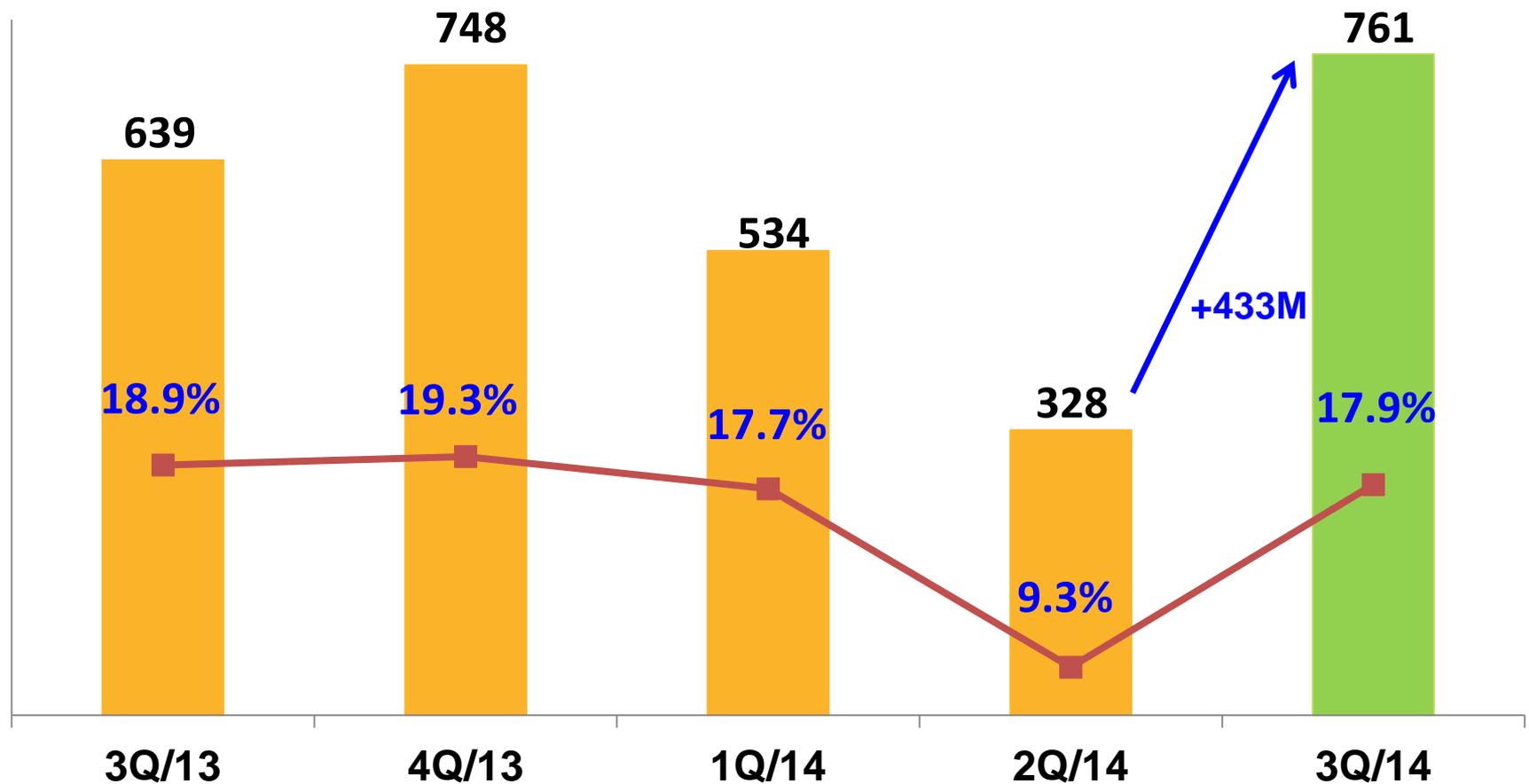
Unit: NT\$ million & %



# 1. Management Performance (11/12)

## ● Net Income After Tax

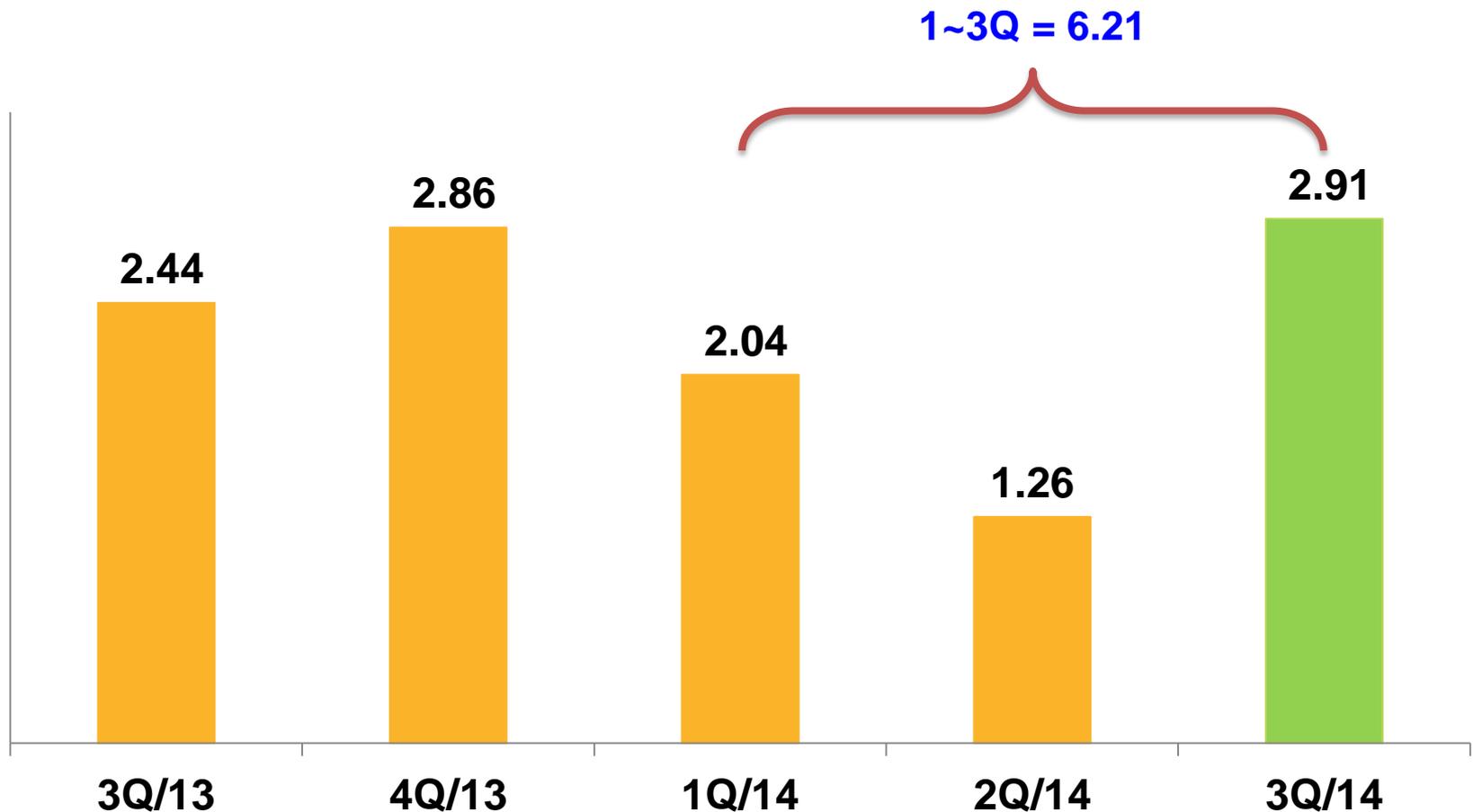
Unit: NT\$ million & % of Sales



# 1. Management Performance (12/12)

## ● Earnings Per Share (EPS)

Unit: NT\$



## 2. Honors and Awards (1/5)

- Taiwan Corporate Sustainability Awards Winner – 2 awards
  - ◆ Outstanding Corporate Sustainability Report of the year
  - ◆ Social Inclusion Award



The image shows a screenshot of the Taiwan Corporate Sustainability Awards (TCSA) website. At the top, there is a navigation bar with social media icons for Facebook and a search icon, followed by buttons for 'Contact Us', 'TAISE', and '繁中版'. The main header features the TCSA logo and the text 'Taiwan Corporate Sustainability Awards'. Below this is a blue navigation bar with links for 'About TCSA', 'News', 'Media', 'Judging Criteria', 'Summit', 'FAQ', 'Previous TCSA', 'Publications', and 'Login'. The main content area has a green and white background with the title '2014 Taiwan Corporate Sustainability Awards' in large, bold letters. Below the title, there are two bullet points: 'To Recognize Success in Corporate Social Responsibility' and 'Progress towards Corporate Sustainability'.

## 2. Honors and Awards (2/5)

- 2014 Most Innovative Companies in Taiwan Award Winner



## 2. Honors and Awards (3/5)

- CE Marking of Hiwin Robotic Gait Training System was authorized.



## 2. Honors and Awards (4/5)

- 2014 Japan International Machine Tool Fair (JIMTOF)



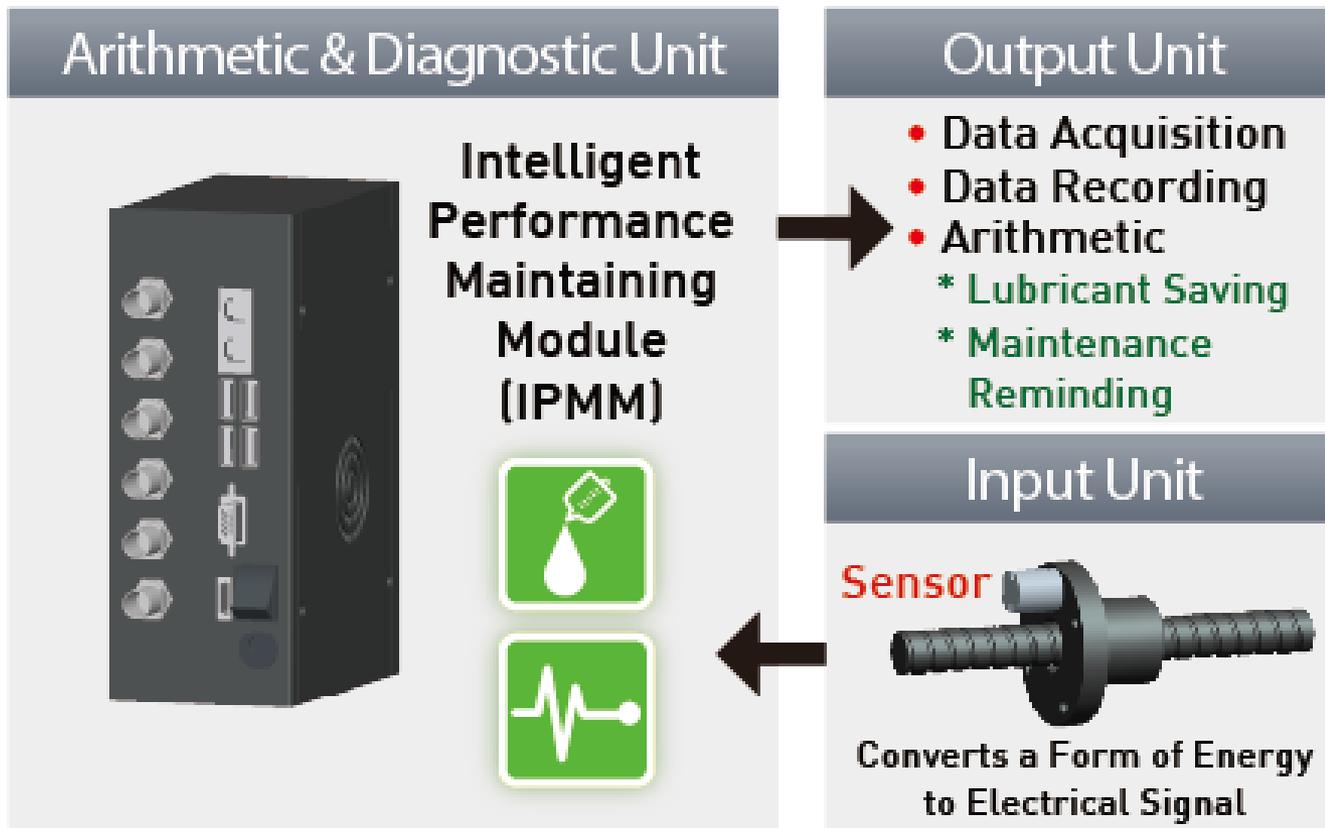
## 2. Honors and Awards (5/5)

- 2014 Taiwan International Machine Tool Show (TMTS)



# 3. Product Brief Introduction (1/2)

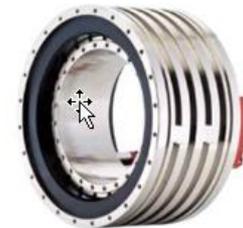
- Next Generation Ballscrews Technology
  - Intelligent Performance Maintaining Module



# 3. Product Brief Introduction (2/2)

- Direct Drive CNC Tilting Rotary Table

- ◆ High rigidity and symmetric mechanical design
- ◆ Use direct drive motor
- ◆ Use cross roller bearing





# Thank You

